

## PRESS RELEASE

### ***PSMJ Resources Announces the Top-Performing 2016 Circle of Excellence Firms***

*PSMJ's exclusive Circle of Excellence highlights firms that demonstrate outstanding business achievement in the architecture and engineering industry*

**July 14, 2016 (Newton, MA)**—PSMJ Resources, Inc., the premier management consulting firm for the architecture and engineering industries, announces members of the **2016 Circle of Excellence**. Sixty-four exceptional architecture and engineering firms made it onto the exclusive list this year.

PSMJ's **Circle of Excellence** is designed to highlight firms that are successfully managed and demonstrate outstanding achievements in profitability, overhead management, cash flow, productivity, business development, staff growth, and turnover, etc. The **Circle of Excellence** represents the top 20% of participants in PSMJ's annual ***A/E Financial Performance Benchmark Survey***, based on 13 key performance metrics.

"Year after year, the diversity of these firms continues to prove that success isn't necessarily defined by the size of a firm, their practice area, geographic location, or even the markets they serve, but instead by a strong commitment to solid business practices," says Kate Allen, P.E., Director of PSMJ's A/E/C Industry Surveys. "Our passion may be our practice, but top-notch business practices are critical for sustainability."

**PSMJ Resources, Inc.** announces the following firms as members of the **2016 Circle of Excellence**:

A/R/C Associates, Inc.	Hope-Amundson Structural Engineers	Rainforth Grau Architects
Aguirre & Fields, LP	INSIGHT Structures	Randall-Paulson Architects, Incorporated
Albeck Gerken, Inc.	ISG	RLF architecture engineering interiors
Architectural Design Associates, P.C.	Jaros, Baum & Bolles	RMF Engineering
Architecture Restoration Conservation, PC	Jirsa Hedrick	Robert Peccia & Associates, Inc.
Belli Architectural Group	Jones & DeMille Engineering Inc.	Rowland+Broughton Architecture and Urban Design
Brown Engineers, LLC	Keller Associates, Inc.	Sandman Structural Engineers
BRPH Architects Engineers, Inc.	Kimley-Horn	Seamon Whiteside
BWBR	KL&A	Southland Civil Engineering & Survey, LLP
Carpenter Marty Transportation	Klohn Crippen Berger Ltd.	Spurlock Landscape Architects
Coastland Civil Engineering, Inc.	Looney Ricks Kiss	StudioJAED Architects, Engineers, Planners
CR architecture + design	M+H Architects	Summer Consultants, Inc.
Design Engineers	McMillan Pazdan Smith Architecture	Threshold Acoustics, LLC
Desmone Architects	MDP Engineering Group	TMPartners, PLLC
DGR Engineering	Meyer Borgman Johnson	Toker + Associates Architecture Industrial Design Ltd.
DiSorbo Consulting, LLC	Pape-Dawson Engineers, Inc.	Valcoustics Canada Ltd.
EDG	PES Structural Engineers Inc.	Weber Thompson
Fleming Engineering, Inc.	Phillips Architecture, PA	Williams Blackstock Architects, PC
GEC Architecture	Plunkett Raysich Architects, LLP	Wright-Pierce
Glotman Simpson Consulting Engineers	Praxis3	
HNA Engineering, PLLC	Prein&Newhof	

*The firms listed above have agreed to have their names published in association with PSMJ's Circle of Excellence. Firm names are listed in alphabetical order.*



## About PSMJ's Circle of Excellence

PSMJ's exclusive Circle of Excellence is designed to recognize firms that are successfully managed and demonstrate outstanding achievements in profitability, overhead management, cash flow, productivity, business development, staff growth, and turnover, etc. The Circle of Excellence represents the top 20% of participants in PSMJ's annual **A/E Financial Performance Benchmark Survey**, based on 13 key performance metrics.

Since the award's creation in 2006, Circle of Excellence members have consistently represented all facets of the industry. "The key differentiator between PSMJ's Circle of Excellence and other industry awards is that all firms in the A/E industry are eligible. Members are not rewarded for a single outcome such as profit or revenue growth, but on 13 factors that drive the overall performance of a firm," says Kate Allen, P.E., Director of PSMJ's A/E/C Industry Surveys. "This award recognizes those firms that are not only good at their practice but also at running their practice as a business."